

# Hand-held a top HR solutions company throughout their Cloud Adoption journey

## ABOUT THE CUSTOMER

The customer represents some of the biggest and the most respected training/consulting companies and provides end-to-end HR solutions to match their customers' business needs. The customer has been operating in the Indian market for the last 15 years.

INDUSTRY: IT/ITES

# CLIENT'S HOT BUTTONS

- o Being at the initial stage of their cloud adoption journey, the customer did not have a clear understanding of their AWS cloud infra and faced the following challenges:
  - Some basic architecting of applications
  - Figuring out which machine or instance sizes were the right fit to run their workloads and processes
  - Difficulty in storage lifecycle management
  - Lack of understanding about security protocols
- o Moreover, they lacked clarity in their cloud expenses and the granular level of visibility required to make better decisions with respect to their AWS infrastructure.

## SOLUTION

- o The customer was guided by the Centilytics Customer Adoption team.
- o We suggested an architecture that was ideal for workloads like theirs.
- o Provided them with the recommendations to start with a larger instance and eventually downgrade using the data provided by Centilytics.
- o Gave them a complete walk through of storage lifecycle management; the right use of S3, S3 Reduced Redundancy Storage (RRS), and Amazon Glacier for their EC2 & on-premise data.
- o Educated the customer with technical guidelines and best practices for security protocols and their configuration.
- o Customized billing reports with more insightful and granular breakdown of their cloud expenses

## PERKS OF USING CENTILYTICS

- o The customer was highly satisfied with the agile nature of our support team. They were able to use the Rightsizing tracker to then downgrade to an ideal instance size.
- o Customer's security concern was mitigated by over 30 CIS compliance checks Centilytics provides.
- o Optimized storage costs by bringing S3, S3 Reduced Redundancy Storage (RRS), and Amazon Glacier services into the picture.
- o Centilytics enabled them to efficiently manage and adjust their cloud infra to be more optimized to what was earlier being utilized.
- o Custom reports gave them a detailed understanding of the very cent they spent on cloud.

# About Centilytics

Centilytics is a cloud management platform, which helps you to manage, secure, and optimize your cloud infrastructure within a single pane of glass. Currently, our platform supports AWS and Azure with a plan of introducing Google in near future. We are a Silicon Valley-based company, managing over 10 million dollars of consumption for all our customers so far.

Centilytics has been rolled up to StartX, a tier-1 Stanford-affiliated startup accelerator.

**#CloudMadeEasy**

For more information visit [www.centilytics.com](http://www.centilytics.com) You can also email us at [hello@centilytics.com](mailto:hello@centilytics.com)